

North Bay Cooperative Library System Board of Directors

AGENDA

WebEx Virtual Meeting

May 24, 2011

1:00 pm – 2:30 pm

To join the WebEx online meeting:

1. Go to <https://infopeople.webex.com/infopeople/j.php?ED=173088522&UID=1224493777&RT=MiMO>
2. Enter your name and email address
3. Click "join"

To join the audio conference:

Call-in toll-free number (US/Canada): 1-866-699-3239

Call-in toll number (US/Canada): 1-408-792-6300

Access code: 573 551 599

Chair Danis Kreimeier, presiding

1. Convening
2. Introductions
3. Public invited to address the Board
- ACTION** 4. **Approval of Agenda**
- ACTION** 5. **Approval of Minutes of June 3, 2010 Board Meeting**
- ACTION** 6. **Consent Calendar – Annette Milliron**
 - A. **Statement of Revenue, Expenditures & Encumbrance for FY 2010/11**
- ACTION** 7. **Bid Review for 2011/12 Delivery Service – Annette Milliron**
 - A. **BeavEx**
 - B. **Sprint Courier Service**
- ACTION** 8. **SuperSearch Program – Annette Milliron**
- ACTION** 9. **Nominating Committee Report – Danis Kreimeier**
10. Board Member Items
An opportunity for members of the Board to share or request information.
11. Announcements
12. Next Meeting
13. Adjournment

Please note: **BOLD** indicates document included

Support materials for agenda available for review at NBCLS Headquarters Office and website

www.northnetlibs.org/nbcls

Teleconference Locations

- NorthNet Library System Headquarters - 55 E Street Santa Rosa, CA
- Belvedere-Tiburon Public Library 1501 Tiburon Boulevard Tiburon, CA
- Benicia Public Library 150 East L Street Benicia, CA
- Dixon Public Library 230 North First Street Dixon, CA
- Lake County Library 1425 High Street Lakeport, CA
- Larkspur Public Library 400 Magnolia Avenue Larkspur, CA
- Marin County Free Library 3501 Civic Center Drive, #414 San Rafael, CA
- Mendocino County Library 105 North Main Street Ukiah, CA
- Mill Valley Public Library 375 Throckmorton Avenue Mill Valley, CA
- Napa City-County Library 580 Coombs Street Napa, CA
- Napa Valley College Library Upper Valley Campus 1088 College Avenue St. Helena, CA
- San Anselmo Public Library 110 Tunstead Avenue San Anselmo, CA
- San Rafael Public Library 1100 E Street San Rafael, CA
- St. Helena Public Library 1492 Library Lane St. Helena, CA
- Sausalito Public Library 420 Litho Street Sausalito, CA
- Solano Community College Library 4000 Suisun Valley Road Suisun, CA
- Solano County Library 1150 Kentucky Street Fairfield, CA
- Sonoma County Library Third & E Streets Santa Rosa, CA

NBCLS BOARD MEETING
May 24, 2011
ADMINISTRATIVE NOTES

AGENDA ITEM #6 CONSENT CALENDAR

- A. The statement of expenditure and revenue for April 30, 2011 is in the packet. Just an FYI the interest earned in Q1 was 0.82% after fees, Q2 was 0.73%, and Q3 was 0.69%.

AGENDA ITEM #7 DELIVERY BID REVIEW

The two bids received for delivery service for FY 2011/12 were included in the packet. Both companies are covered at the insurance level that NLS requires.

The major difference between the two bids is that BeavEx is a regional carrier that will use existing routes for the SNAP and MARINet delivery. Using existing routes lowers costs for those operations. . With BeavEx delivery times will be different from the current configuration. Also the route may be run in a different order. BeavEx has a depot in San Leandro and in Sacramento. Materials will be taken to the two depots for sorting and re-distribution.

The Sprint bid quotes the delivery routes and delivery schedule as currently configured. Also included in the quote is the cost for days of delivery ranging from 5 days to 1 day per week.

Both Alan Ellis, BeavEx Sales Manager, and Frank Magarino, Sprint Courier Service owner, will be available tomorrow afternoon to answer questions. If the Board needs to speak with them, I will call and get them connected to the WebEx session via telephone. They will be added to the meeting ONLY if there are questions for them.

AGENDA ITEM #8 SUPERSEARCH PROGRAM

Mendocino County is dropping out of the SuperSearch program effective July 1, 2011. Budget reductions require the re-direction of staff time. In an effort to keep costs lower for all members, two budget scenarios for SuperSearch operations are available.

Reducing staff hours, dropping health insurance for the current employee (the employee will be covered by half-time job with another agency), and dropping a contribution to the software replacement fund reduces the program by half. The second scenario is for staff costs without health insurance plus 25% overhead and \$30,000 for software replacement. This approach reduces program cost by \$24,071 (reduced staff hours and health insurance costs).

There is an equipment reserve fund of \$82,033 available to use for replacement of the SuperSearch software when it becomes necessary. SirsiDynix has put any further development of the URSA software on hold for the immediate future. Most of the users of the software have or are planning to change vendors.

**NORTH BAY COOPERATIVE LIBRARY SYSTEM
BOARD OF DIRECTORS MEETING
June 3, 2010**

1. CONVENING:

The North Bay Cooperative Library System (NBCLS) Council of Librarians met this date at the Upper Valley Campus of the Napa Valley College in St. Helena with Chair Diane Smikahl presiding. The meeting convened at 10:20 a.m.

ROLL CALL:

PRESENT	ABSENT	MEMBER LIBRARY	REPRESENTATIVE
X		Benicia Public Library	Diane Smikahl, Chair
X		Napa City-County Library	Danis Kreimeier, Vice-Chair
	X	Belvedere-Tiburon Library	Debbie Mazzolini
X		Dixon Public Library	Gregg Atkins
	X	Lake County Library	Susan Clayton
	X	Larkspur Public Library	Frances Gordon
X		Marin County Free Library	Gail Haar
X		Mendocino County Library	Melanie Lightbody
	X	Mill Valley Public Library	Anji Brenner
X		Napa Valley Community College	Bonnie Thoreen
X		St. Helena Public Library	Jennifer Baker
X		San Anselmo Public Library	Sara Loyster
X		San Rafael Public Library	David Dodd
	X	Santa Rosa Junior College	Will Baty
	X	Sausalito Public Library	Mary Richardson
	X	Solano Community College Library	Vacant
X		Solano County Library	Lynne Williams
	X	Sonoma County Library	Sandy Cooper
	X	Sonoma Developmental Center	Vacant
X		NLS System Headquarters – Exec. Dir.	Annette Milliron
	X	NLS System Headquarters – Asst. Dir.	Patty Hector
X		NLS System Headquarters – Admin. Asst.	Kelli Logasa

2. INTRODUCTIONS:

The Board introduced themselves to Lynne Williams, deputy director and Board representative for Solano County Library.

3. PUBLIC INVITED TO ADDRESS THE BOARD

No public were present.

4. APPROVAL OF AGENDA

A Motion to approve the agenda was moved by Gail Haar and seconded by Bonnie Thoreen. The Motion passed unanimously.

5. MINUTES OF MARCH 4, 2010 BOARD MEETING

A Motion to approve the March 4, 2010 Board minutes was moved by Bonnie Thoreen and seconded by David Dodd. The Motion passed unanimously.

6. CONSENT CALENDAR

A Motion to approve the Consent Calendar was moved by Gregg Atkins and seconded by Gail Haar. The Motion passed unanimously.

7. MOVE TO CLOSED SESSION

A. DISCUSSION OF SEIU LABOR NEGOTIATIONS

A Motion to convene the meeting to closed session was moved by Bonnie Thoreen and seconded by David Dodd. The Motion passed unanimously and the meeting convened to closed session at 10:25 a.m.

8. MOVE TO OPEN SESSION

A Motion to move to open session was moved by Bonnie Thoreen and seconded by David Dodd. The Motion passed unanimously. The meeting reconvened to open session at 10:40 a.m. No action was taken during the closed session.

9. NBCLS 2010/2011 BUDGET

Ms. Milliron referred the Board to the 2010/11 NBCLS budget that was included in the meeting packet. This budget was revised to reflect the FTE change from 40 to 37.5 hour/week, which will take effect on 7/1/10. Another revision to the budget is that employee contributions for healthcare premiums and PERS are now shown as NBC has changed the way it processes those payments. NBC staff will meet next week to discuss their revised schedules as well as business hours. It was noted that both Marin County and San Rafael libraries reduced their workweeks to 37.5 workweeks a while ago and that Mill Valley Public Library reduced their workweek to 35-hours. Discussion ensued. A Motion to approve the FY 2010/11 budget was moved by Gail Haar and seconded by Bonnie Thoreen. The Motion passed unanimously.

10. RESOLUTION TO JOIN GOLDEN STATE RISK MANAGEMENT ASSOCIATION (GSRMA)

Ms. Milliron reported that NBC needed to change health insurance providers since the current plan through Sonoma County increased 20% in June with no guarantee that it won't increase again next year. In exploring different options, Ms. Milliron found Golden State Risk Management Association (GSRMA), who currently insures over 80,000 lives compared to Sonoma County, who currently insures approximately 4,000 lives. GSRMA has been around since the '70s and has been working with small businesses since 2007. They've done a good job of maintaining single-digit premium increases for the past five years. The current contract before the Board has a 3-year contract commitment. Ms. Milliron stated that she feels comfortable moving forward with the change but realizes it is a big change. Since NBC only has 6, GSRMA can get NBC enrolled within one month so the insurance carrier change would be able to take effect either August 1st or September 1st. This will give NBC time to stop the health insurance with coverage with Sonoma County.

A Motion to approve the resolution to join Golden State Risk Management Association was moved by Gregg Atkins and seconded by Danis Kreimeier. The Motion passed unanimously.

A Motion to approve the Golden State Risk Management Association MOU was moved by

Gregg Atkins and seconded by Gail Haar. The Motion passed unanimously.

11. ELECTION OF CHAIR AND VICE CHAIR FOR FY 2010/11

The hardship of finding a director willing to serve as NBCLS Vice Chair for 2010/11 was discussed, as many directors who were approached didn't feel there was a point to the meetings. The Board discussed the purpose of its meetings and determined the two main purposes were budget and personnel matters.

Ms. Milliron discussed the HR matter of changing the PERS contract from NBCLS to NLS. She noted that the Board might want to wait until market recovers as at the time of the contract change request, PERS will project what NBC needs to pay to make up for any projected shortages. This is what happened when MVLS and NSCLS closed their accounts. Ms. Milliron reported that NBC has always carried a theoretical credit of \$85,000 with PERS. She stated that the NBC Board would most likely need to oversee PERS matters for another two years. Discussion ensued.

Califa contract pricing was discussed. Gregg Atkins noted that he would like to compare Califa database pricing to the database pricing that Joe Cochrane negotiated for NBC. The Board directed Ms. Milliron to compile this information. .

Ms. Milliron reported that the State of Wyoming is currently 6-months into testing a database contract for their libraries that is pay-per-view. Ms. Milliron expressed an interest in exploring this idea as a project for NorthNet Library System and maybe testing it with the smaller libraries within NLS. Or, possibly pilot a project like this in a larger setting, such as Northern California. It was also suggested that NLS might want to partner with Wyoming on the project. Discussion ensued.

Danis Kreimeier announced that she currently serves on the Califa Board and that David Dodd will be serving on the Califa Board as well in the near future.

Diane Smikahl reported that she was the only representative for NBCLS at the NLS Annual meeting held in May at the Lincoln Public Library. She noted that the Strategic Planning session was fantastic and feels that it is imperative that NBCLS has a presence with NorthNet.

A Motion to elect Danis Kreimeier as Chair and Gregg Atkins as Vice-Chair for 2010/11 was moved by Bonnie Thoreen and seconded by Gail Haar. The Motion passed unanimously.

Danis Kreimeier asked for volunteers to serve on the 2010/11 Steering Committee and it was determined that the following would serve: Gregg Atkins, Gail Haar, Danis Kreimeier.

Discussion was held on holding annual Board meeting and utilizing the Steering Committee to resolve any issues between annual meetings. Bonnie Thoreen stressed that regardless of when the Board meetings are held; Ms. Milliron needs to have their support in operating the system. If that support comes through the Steering Committee, then that would also work. The NBC bylaws will be reviewed to determine if they can be revised to move the decision-making roll to the Steering Committee. A ballot could be sent out via email

12. RESOLUTIONS FOR SARA LOYSTER AND BONNIE THOREEN

The resolutions for Sara Loyster, who is retiring as of August 4, 2010 and Bonnie Thoreen, who is retiring as of June 30, 2010 were read aloud. The Board thanked Sara and Bonnie for their years of service on the NBCLS Board of Directors.

It was noted that a date needs to be corrected and an additional achievement needs to be added to Sara Loyster's resolution. It was further noted that the opening of the new library should be added to Bonnie Thoreen's resolution. The resolutions will be revised before being sent to Ms. Loyster and Ms. Thoreen.

Ms. Thoreen notified the Board that Rebecca Scott would assume her roll once she retires.

A Motion to approve the resolutions with the noted corrections and additions was moved by Greg Atkins and seconded by Jennifer Baker. The Motion was approved with an abstention by Bonnie Thoreen.

13. BOARD MEMBER ITEMS

Danis Kreimeier reported that the Napa City-County main library will be closing on Sundays as part of the cost allocation study the library recently conducted using a circulation-based method. She reported that as a result of the study, she is aware of what it truly costs to run each facility/branch.

Jennifer Baker reported that she is back to work at St. Helena Public Library two days a week and/or as needed. The library remodel is 95% complete and looks really nice. The library's new hours take effect this week. She noted they were only reduced 3 hours/week this time but hours of operation were moved around as well.

David Dodd reported that the San Rafael Public Library recently conducted an operations review at the behest of the City Council. Mr. Dodd will present his findings to the City Council next Monday night. The library also has a measure on the ballot this Tuesday and if it passes, the library will see an increase in their budget. If the measure fails, the library will experience a 10% cut to its budget.

Sara Loyster reported that San Anselmo has Measure B on the ballot. She noted that it's been an amazing campaign. The library has been asked to cut 3-5% from its budget so she hopes the measure passes.

Gregg Atkins reported that Dixon Public Library hired Group 4 as their architects and has begun the design process for their new library building. The library also hired a PR firm to manage the community information and participation process of the building project. He further reported that since the library is a special district and they own the property they want to build on, the City has determined that they have no authority or jurisdiction over Dixon Public Library and cannot issue building permits to them. The County doesn't have jurisdiction since the new building will be within the city limit so at this point, no one is able to issue building permits. Mr. Atkins hopes this issue doesn't stall the project.

Lynne Williams reported that Solano County Library has a large structural deficit going into FY

2010/11. With the retirement of Ann Cousineau, the library is now down a director. Bonnie Katz is the overall library director, Cara Swartz is the assistant director in charge of public services and Lynne Williams is the deputy director who oversees support services. She reported that revenues for the library are off and the sales tax measure is up for renewal in 2012. The library is currently not filling vacant positions.

Gail Haar reported the Marin County Free Library has Measure A on the ballot for Tuesday. The library currently has a 10% structural deficit and if the measure does not pass, they will reduce to one work shift a day, close all library branches on Sundays and close the Civic Center branch on Saturdays. She noted the library can use some of their reserves this year but will then have to face bigger cuts next year.

It was reported that Solano Community College was unable to meet their payroll recently as they didn't receive a payment so they obtained a bridge loan from Solano County. Discussion ensued.

Bonnie Thoreen reported that the Napa Valley College library is moving into it's new building today. Ms. Thoreen thanked the Board and stated she enjoyed working with everyone over the years.

Diane Smikahl reported that this is a transitional time for Benicia Public Library. The library is in talks with City Council to discuss work furloughs, etc. The library has been asked to cut another 5% from its budget. Benicia's city manager is leaving mid-July. Ms. Smikahl noted that the sales tax is holding in Benicia.

14. ANNOUNCEMENTS

No announcements were made.

15. NEXT MEETING

The next meeting will be for the Steering Committee and dates will be sent out via Doodle.

16. ADJOURN

A Motion to adjourn the meeting was moved by Gregg Atkins and seconded by Bonnie Thoreen. The meeting was adjourned at 12:05 p.m.

Annette Milliron DeBacker
Clerk of the Board
June 3, 2010

CONSENT CALENDAR
May 24, 2011

- A. Statement of Revenue, Expenditures & Encumbrance for FY 2010/11.
Period ending April 30, 2011.

North Bay Cooperative Library System
General Ledger
For the Ten Months Ending April 30, 2011

Agenda Item #6A

	YTD Budget	YTD Spent/Rec'd	YTD Balance	Remaining %	Current Month
Revenues					
Revenue Carried Forward	\$ 0.00	\$ 0.00	0.00	0.00	\$ 0.00
Fund Balance	0.00	0.00	0.00	0.00	0.00
1700-Interest Earned	6,000.00	3,569.93	2,430.07	40.50	1,043.94
3480-Tech. Serv. Fees	0.00	0.00	0.00	0.00	0.00
3482-Contract Fee	513,683.00	446,489.36	67,193.64	13.08	89,974.21
4025-Sales - Pers. Property	0.00	0.00	0.00	0.00	0.00
4030-Sales - Taxable	0.00	0.00	0.00	0.00	0.00
4040-Miscellaneous	200.00	0.00	200.00	100.00	0.00
4102-Donations/Reimbursements	51,854.00	38,658.10	13,195.90	25.45	1,656.38
Total Revenue	565,737.00	485,147.46	80,589.54	14.25	91,630.59
4645-Trust To General	45,989.00	0.00	45,989.00	100.00	0.00
Grand Total Revenues	\$ 617,726.00	\$ 488,717.39	129,008.61	20.88	\$ 92,674.53

North Bay Cooperative Library System
 General Ledger
 For the Ten Months Ending April 30, 2011

	YTD Budget	YTD Spent/Rec'd	YTD Balance	Remaining %	Current Month
Salaries & Benefits					
5900-Payoff Account	\$ 0.00	\$ 13,537.18	(13,537.18)	0.00	\$ 5,983.42
5910-Perm. Positions	395,913.00	365,667.72	30,245.28	7.64	0.00
5911-Extra Help	0.00	0.00	0.00	0.00	0.00
5921-Retirement Cont.	58,065.00	51,616.17	6,448.83	11.11	0.00
5924-Medicare	6,918.00	6,221.53	696.47	10.07	80.69
5925-Deferred Comp.	0.00	0.00	0.00	0.00	0.00
5930-Health Insurance	97,590.00	80,016.42	17,573.58	18.01	7,395.60
5931-Disability Insurance	5,939.00	3,199.57	2,739.43	46.13	306.16
5932-Dental Insurance	8,625.00	6,787.98	1,837.02	21.30	682.14
5933-Life Insurance	1,919.00	1,778.57	140.43	7.32	179.10
5934-Vision Insurance	1,286.00	805.45	480.55	37.37	81.45
5935-Unemployment Insurance	3,921.00	2,799.00	1,122.00	28.62	311.00
5940-Workers Compensation	3,916.00	3,078.36	837.64	21.39	0.00
Total Salaries & Benefits	584,092.00	535,507.95	48,584.05	8.32	15,019.56

North Bay Cooperative Library System
General Ledger
For the Ten Months Ending April 30, 2011

	YTD Budget	YTD Spent/Rec'd	YTD Balance	Remaining %	Current Month
Services & Supplies					
6040-Comm. - E Mail	0.00	0.00	0.00	0.00	0.00
6045-Comm. - Telephone	0.00	0.00	0.00	0.00	0.00
6085-Janitorial Service	0.00	0.00	0.00	0.00	0.00
6100-Insurance	0.00	0.00	0.00	0.00	0.00
6140-Maint. of Equipment	0.00	0.00	0.00	0.00	0.00
6280-Memberships	0.00	100.00	(100.00)	0.00	0.00
6302-Dept. Revolving	0.00	0.00	0.00	0.00	0.00
6400-Office Expenses	0.00	21.06	(21.06)	0.00	0.00
6410-Postage	0.00	0.00	0.00	0.00	0.00
6415-Library Materials	0.00	0.00	0.00	0.00	0.00
6461-Purchases for Members	0.00	0.00	0.00	0.00	0.00
6500-Other Prof Services	7,000.00	0.00	7,000.00	100.00	0.00
6516-Data Processing Services	3,000.00	2,748.81	251.19	8.37	0.00
6517-Online Services OCL	0.00	0.00	0.00	0.00	0.00
6521-County Services	2,612.00	12,528.00	(9,916.00)	(379.63)	12,528.00
6800-Duplicating / Photocopies	0.00	0.00	0.00	0.00	0.00
6820-Rental of Equipment	0.00	0.00	0.00	0.00	0.00
6840-Building Rent / Lease	0.00	0.00	0.00	0.00	0.00
7000-Special Dept. Expenses	0.00	0.00	0.00	0.00	0.00
7110-Staff Development	0.00	0.00	0.00	0.00	0.00
7120-In-Service Training	0.00	0.00	0.00	0.00	0.00
7301-County Car Expense	0.00	0.00	0.00	0.00	0.00
7302-Conferences & Travel	0.00	0.00	0.00	0.00	0.00
7303-Private Car Expense	0.00	0.00	0.00	0.00	0.00
7320-Utilities	0.00	0.00	0.00	0.00	0.00
Total Services & Supplies	12,612.00	15,397.87	(2,785.87)	(22.09)	12,528.00
Fixed Assets					
8560-Equipment	0.00	0.00	0.00	0.00	0.00
8620-Designated Reserve Fund	0.00	0.00	0.00	0.00	0.00
8640-Operational transfer	21,022.00	0.00	21,022.00	100.00	0.00
8800-Equipment Reserve	0.00	0.00	0.00	0.00	0.00
8900-Increase to Bldng Reserve	0.00	0.00	0.00	0.00	0.00
Total Fixed Assets	21,022.00	0.00	21,022.00	100.00	0.00
Grand Total Expenditures	\$ 617,726.00	\$ 550,905.82	66,820.18	10.82	\$ 27,547.56

North Bay Cooperative Library System
 General Ledger
 For the Ten Months Ending April 30, 2011

	YTD Budget	YTD Spent/Rec'd	YTD Balance	Remaining %	Current Month
Grand Total Expenditures	<u>617,726.00</u>	<u>550,905.82</u>	<u>66,820.18</u>	<u>10.82</u>	<u>27,547.56</u>
Grand Total Revenues	<u>617,726.00</u>	<u>488,717.39</u>	<u>129,008.61</u>	<u>(20.88)</u>	<u>92,674.53</u>
Difference	\$ <u><u>617,726.00</u></u>	\$ <u><u>488,717.39</u></u>	<u><u>129,008.61</u></u>		\$ <u><u>92,674.53</u></u>
Net Change in Journals	\$ <u><u>0.00</u></u>	\$ <u><u>(62,188.43)</u></u>	<u><u>62,188.43</u></u>		\$ <u><u>65,126.97</u></u>

**NBCLS Delivery Costs
FY 2011/12**

LIBRARY	2010/11 DELIVERY + 5% COLA	SPRINT DELIVERY 2011/12 TOTAL	BEAVEX 2011/12 TOTAL
Bel-Tib	\$7,202	\$7,958	\$7,106
Benicia	\$13,661	\$13,647	\$12,186
Dixon	\$5,341	\$6,571	\$5,867
Lake Cty	\$27,262	\$33,997	\$30,357
Larkspur	\$6,086	\$7,485	\$6,684
Marin Cty	\$20,096	\$26,471	\$23,637
Mendo Cty	\$29,093	\$35,207	\$31,437
Mill Vllly	\$10,070	\$11,163	\$9,968
Napa City-Cty	\$33,144	\$36,166	\$32,294
NVC	\$3,853	\$3,968	\$3,543
St. Helena	\$11,165	\$9,980	\$8,911
San Anselmo	\$4,750	\$5,495	\$4,907
San Rafael	\$12,217	\$12,416	\$11,086
SRJC	\$1,370	\$651	\$582
Sausalito	\$4,575	\$4,441	\$3,966
Solano Coll	\$1,883	\$1,871	\$1,671
Solano Cty	\$33,144	\$35,306	\$31,526
Sonoma Cty	\$31,063	\$35,136	\$31,374
TOTAL	\$255,975	\$287,928	\$257,103



Annette Milliron
Executive Director
NorthNet Library System
55 E Street
Santa Rosa, CA 95404-4728

Dear Ms. Milliron:

Thank you for giving BeavEx the opportunity to propose our services to meet the scheduled courier needs of NorthNet Library Systems in Northern California. We believe that BeavEx is well suited to become an important strategic partner for NorthNet Library Systems. With Northern California offices in Sacramento, San Leandro, Union City, San Jose, Redding, Manteca and Fresno and with a driver force in excess of 500, BeavEx is well positioned to meet your needs and provide the highest levels of service for NorthNet Library Systems.

Service Schedule

- The proposal is based on BeavEx providing scheduled courier services to the various libraries that are located in the Mountain Valley and the North Bay Library Systems. The service consists of BeavEx providing schedule delivery service to each of the libraries based on their weekly frequency identified on the following routes:
 - Mountain Valley Route
 - South SNAP Route
 - South Marin Route
 - North Lake Route
 - North Mendocino Route
- BeavEx will provide delivery service to the various libraries Monday thru Friday or as listed in the route schedule. BeavEx will perform delivery service in a cargo van or box truck size vehicle in order handle the large sum of box totes from each of the libraries.
- The details of the service consist of BeavEx providing a tote exchange service to each library. BeavEx drivers will deliver and pick-up various quantities of book totes from each library based on an established and consistent time schedule. The book totes that are picked-up will be labeled by NorthNet and will state the delivery destination for each particular book tote. At the end of the route, after all deliveries are complete, BeavEx driver will return book totes to the BeavEx facility where they will be sorted and staged for delivery the following day. The book totes will be sorted by the individual libraries

and isolated by route to allow the drivers to conveniently load their vehicles the following morning by the appropriate delivery sequence. As needed, BeavEx will sort mixed totes and then stage them with the other totes.

- In the event that volume is extreme for any particular library, BeavEx will contact the library and arrange for a portion of the totes to be delivered the following day.

Additional Service

- BeavEx will provide NorthNet Library with customized manifests that the drivers will use on the routes to record stop times and number of items delivered and picked-up.
- BeavEx drivers will be professionally dressed in BeavEx uniforms and will display BeavEx identification badges while on route. Professional grooming standards will be followed by drivers. Drivers will also be equipped with cell phones for direct communication. Drivers will be regularly audited by both BeavEx local and regional management. Drivers will remain alone while on route at all times. Absolutely no riders will be permitted to join drivers.
- Local BeavEx management will be provided to NorthNet Library to address any issues or changes that occur with the service.

Pricing Schedule –

NORTH NET LIBRARY PRICING SCHEDULE			
Customer	Service	Monthly Cost	@ \$4.10/gallon
Mountain Valley Library System	Utilizing BeavEx Network	\$ 4,575.00	\$ 4,803.75
South SNAP	Utilizing BeavEx Network	\$ 5,590.00	\$ 5,869.50
South Marin	Utilizing BeavEx Network	\$ 4,290.00	\$ 4,504.50
North Lake	Current Schedule	\$ 5,000.00	\$ 5,250.00
North Mendo	Current Schedule	\$ 2,795.00	\$ 2,934.75
Ukiah Linehaul	Current Schedule	\$ 2,730.00	\$ 2,866.50
	TOTAL MONTHLY COST	\$ 24,980.00	\$ 26,229.00

*El Dorado County can be added for \$25.00 per run

Fuel Surcharge – based on the per gallon unleaded fuel price on 1st business day of each month (Sacramento Area) according to the AAA Fuel Gauge Report. Current unleaded fuel price for April 2011 is \$4.18 per gallon.

PER GAL UNLEADED REGULAR	SURCHARGE =
From \$0.00 to \$3.60	0.00%
From \$3.60 to \$3.75	1.50%
From \$3.75 to \$3.90	3.00%
From \$3.90 to \$4.05	4.00%
From \$4.05 to \$4.20	5.00%
Each Additional \$0.10	1.00%

Invoicing can be sent via mail or in an electronic format based upon your preference with payment terms on a cycle of net 30 days.

If you have any questions about BeavEx or the proposal given, please do not hesitate calling me. Thank you for your consideration of BeavEx. We look forward to servicing NorthNet Library System.

Sincerely,

ALAN ELLIS
Western Regional Sales Manager
BeavEx, Inc
920 Riverside Parkway
Suite # 10
West Sacramento, CA 95605
916-617-2900 office
916-717-4392 cell
aellis@beavex.com
www.beavex.com

NorthNet Library Estimated Courier Service Schedule

Route	Library	Frequency	Estimated Stop Time
Mountain Valley	Roseville Public	Tues/Thurs	1:00PM
Mountain Valley	Folsom Public	Tues-Fri	1:00PM
Mountain Valley	CSU Sacramento	Wednesday	12:00PM
Mountain Valley	CA State	Tuesday	1:00PM
Mountain Valley	Sacramento Public	Tues-Fri	2:00PM
Mountain Valley	Dixon	Tues/Thurs	12:00PM
Mountain Valley	UC Davis	Thursday	1:00PM
Mountain Valley	Woodland	Tues-Fri	10:30AM
Mountain Valley	Yolo County	Wed/Fri	11:00AM
Mountain Valley	Colusa County	Tues/Thurs	12:00PM
Mountain Valley	Sutter County	Tues-Fri	1:00PM
Mountain Valley	Yuba County	Tues-Fri	1:30PM
Mountain Valley	Lincoln County	Tues/Thurs	12:00PM
Mountain Valley	Nevada County	Wed/Fri	10:00AM
Mountain Valley	Placer County	Wed/Fri	11:00AM
UPS	El Dorado County	???	10:00AM
South SNAP			
South SNAP	American Canyon	Mon-Fri	11:00AM
South SNAP	Benicia	Mon-Fri	10:00AM
South SNAP	Solano County	Mon-Fri	9:30AM
South SNAP	Dixon	Mon-Fri	8:00AM
South SNAP	Solano College	Mon-Fri	9:00AM
South SNAP	Napa Valley College	Mon-Fri	11:30AM
South SNAP	Napa City County	Mon-Fri	12:00PM
South SNAP	Yountville	MWF	12:30PM
South SNAP	Upper Valley Campus	Mon-Fri	1:00PM
South SNAP	St. Helena	Mon-Fri	1:30PM
South SNAP	Calistoga	Mon-Fri	2:00PM
South Marin			
South Marin	Marin Tech Serv	Mon-Fri (2)	9:00AM and 3:00PM
South Marin	San Rafael	M-F	11:00AM
South Marin	San Anselmo	M-F	11:30AM
South Marin	Larkspur	M-F	12:30PM
South Marin	Mill Valley	M-F	1:00PM
South Marin	Sausalito	M-F	1:30PM
South Marin	Belvedere Tiburon	M-F	2:00PM
South Marin	Richmond	MWF	3:00PM
South Marin	Pickleweed	Tu-Fri	2:30PM
North Lake			
North Lake	Sonoma County	M-F	11:30AM
North Lake	Lakeport	Tu-Fri	1:30PM
North Lake	Redbud	Tu-Fri	2:45PM
North Lake	Upperlake	Tu/Thurs	3:45PM
North Lake	Middletown	Wed/Fri	3:45PM
North Mendo			
North Mendo	Ukiah	M-F (2)	11:00AM and 4:30PM
North Mendo	Willits	Tues-Fri	12:15PM
North Mendo	Ft. Bragg	Tu/Wed/Fri	2:15PM
North Mendo	Pt. Arena	Thursday	2:15PM

April 27, 20011

NorthNet Library System
55 E Street
Santa Rosa CA 95404

Dear Annette:

Sprint Courier Service will provide delivery service to the NLS as outlined in the "Request for Quotation". And will adhere to the provisions of the agreement. Cost for service is as follows.

NorthNet Library System

- Cost for 5 Day Service: \$23,994.00 (per month)
- Cost for 4 Day Service: \$20,160.00 (per month)
- Cost for 3 Day Service: \$16,070.00 (per month)

NorthNet – MVLS

- Cost for 4 Days Service: \$ 9915.00 (per month)
- Cost for 3 Days Service: \$ 8531.50 (per month)
- Cost for 2 Days Service: \$ 6240.00 (per month)

Please note the cost is based on the current fuel price which is hovering around \$4.10 per gallon. The fuel surcharge sliding scale will show a percentage of increase or decrease; however the decrease in fuel surcharge will be capped at \$3.80, see Exhibit B. Additionally, any changes in the routes or frequency of stops other than how it's outlined in Exhibit A may adversely affect the quote.

Attached as Exhibit A is the brake down of cost per stop and delivery times, as well as the libraries with routes that share a common catalog.

Sprint Courier Service meets all requirements as requested in the "Request for Quotation" for comprehensive automobile, general liability and workers compensation, which is currently on file with NorthNet Library System and will be provided upon request.

Cost per stop observation: The price is structured as in such a way that each library is part of a chain link and reflects a shared cost. Example: Libraries with heavy volume will take just as long to service in terms of time to unload, load and sort, where as smaller libraries equate the same time in terms of travel. The delivery system can best service its members if the network remains as a whole.

Thank you for your consideration, if you have any questions please call me @ 707.321.8407.

Sincerely,

Frank Magarino

NBCLS SNAP Route

Current Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
American Canyon	7:30 AM	7:30 AM	7:30 AM	7:30 AM	7:30 AM	\$ 42.00
Benicia	8:10 AM	8:10 AM	8:10 AM	8:10 AM	8:10 AM	\$ 42.00
Solano County	9:00 AM	9:00 AM	9:00 AM	9:00 AM	9:00 AM	\$ 42.00
Dixon	10:00 AM	10:00 AM	10:00 AM	10:00 AM	10:00 AM	\$ 42.00
Solano College	10:45 AM	10:45 AM	10:45 AM	10:45 AM	10:45 AM	\$ 42.00
Napa Valley College	11:15 AM	11:15 AM	11:15 AM	11:15 AM	11:15 AM	\$ 42.00
Napa City County	11:30 AM	11:30 AM	11:30 AM	11:30 AM	11:30 AM	\$ 42.00
Yountville	12:30 PM		12:30 PM		12:30 PM	\$ 42.00
Upper Valley Campus	1:00 PM	1:00 PM	1:00 PM	1:00 PM	1:00 PM	\$ 42.00
St. Helena	1:15 PM	1:15 PM	1:15 PM	1:15 PM	1:15 PM	\$ 42.00
Calistoga	2:15 PM	2:15 PM	2:15 PM	2:00 PM	2:00 PM	\$ 42.00

Four Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
American Canyon		7:30 AM	7:30 AM	7:30 AM	7:30 AM	\$ 45.00
Benicia		8:10 AM	8:10 AM	8:10 AM	8:10 AM	\$ 45.00
Solano County		9:00 AM	9:00 AM	9:00 AM	9:00 AM	\$ 45.00
Dixon		10:00 AM	10:00 AM	10:00 AM	10:00 AM	\$ 45.00
Solano College		10:45 AM	10:45 AM	10:45 AM	10:45 AM	\$ 45.00
Napa Valley College		11:15 AM	11:15 AM	11:15 AM	11:15 AM	\$ 45.00
Napa City County		11:30 AM	11:30 AM	11:30 AM	11:30 AM	\$ 45.00
Yountville			12:30 PM		12:30 PM	\$ 45.00
Upper Valley Campus		1:00 PM	1:00 PM	1:00 PM	1:00 PM	\$ 45.00
St. Helena		1:15 PM	1:15 PM	1:15 PM	1:15 PM	\$ 45.00
Calistoga		2:15 PM	2:15 PM	2:00 PM	2:00 PM	\$ 45.00

Three Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
American Canyon		7:30 AM	7:30 AM		7:30 AM	\$ 48.00
Benicia		8:10 AM	8:10 AM		8:10 AM	\$ 48.00
Solano County		9:00 AM	9:00 AM		9:00 AM	\$ 48.00
Dixon		10:00 AM	10:00 AM		10:00 AM	\$ 48.00
Solano College		10:45 AM	10:45 AM		10:45 AM	\$ 48.00
Napa Valley College		11:15 AM	11:15 AM		11:15 AM	\$ 48.00
Napa City County		11:30 AM	11:30 AM		11:30 AM	\$ 48.00
Yountville			12:30 PM		12:30 PM	\$ 48.00
Upper Valley Campus		1:00 PM	1:00 PM		1:00 PM	\$ 48.00
St. Helena		1:15 PM	1:15 PM		1:15 PM	\$ 48.00
Calistoga		2:15 PM	2:15 PM		2:00 PM	\$ 48.00

Exhibit A

NBCLS Marin Route

Current Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Marin Tech Services	9:00 AM	9:00 AM	9:00 AM	9:00 AM	9:00 AM	\$ 42.00
San Rafael	9:45 AM	9:45 AM	9:45 AM	9:45 AM	9:45 AM	\$ 42.00
San Anselmo	10:15 AM	10:15 AM	10:15 AM	10:15 AM	10:15 AM	\$ 42.00
Larkspur	10:45 AM	10:45 AM	10:45 AM	10:45 AM	10:45 AM	\$ 42.00
Mill Valley	11:30 AM	11:30 AM	11:30 AM	11:30 AM	11:30 AM	\$ 42.00
Sausalito	12:15 PM	12:15 PM	12:15 PM	12:15 PM	12:15 PM	\$ 42.00
Belvedere-Tiburon	12:45 PM	12:45 PM	12:45 PM	12:45 PM	12:45 PM	\$ 42.00
Pickleweed		1:10 PM	1:10 PM	1:10 PM	1:10 PM	\$ 42.00
Marin Tech Services	1:45 PM	1:45 PM	1:45 PM	1:40 PM	1:30 PM	\$ 42.00

Four Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Marin Tech Services		9:00 AM	9:00 AM	9:00 AM	9:00 AM	\$ 45.00
San Rafael		9:45 AM	9:45 AM	9:45 AM	9:45 AM	\$ 45.00
San Anselmo		10:15 AM	10:15 AM	10:15 AM	10:15 AM	\$ 45.00
Larkspur		10:45 AM	10:45 AM	10:45 AM	10:45 AM	\$ 45.00
Mill Valley		11:30 AM	11:30 AM	11:30 AM	11:30 AM	\$ 45.00
Sausalito		12:15 PM	12:15 PM	12:15 PM	12:15 PM	\$ 45.00
Belvedere-Tiburon		12:45 PM	12:45 PM	12:45 PM	12:45 PM	\$ 45.00
Pickleweed			1:10 PM	1:10 PM	1:10 PM	\$ 45.00
Marin Tech Services		1:45 PM	1:45 PM	1:40 PM	1:30 PM	\$ 45.00

Three Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Marin Tech Services		9:00 AM	9:00 AM		9:00 AM	\$ 48.00
San Rafael		9:45 AM	9:45 AM		9:45 AM	\$ 48.00
San Anselmo		10:15 AM	10:15 AM		10:15 AM	\$ 48.00
Larkspur		10:45 AM	10:45 AM		10:45 AM	\$ 48.00
Mill Valley		11:30 AM	11:30 AM		11:30 AM	\$ 48.00
Sausalito		12:15 PM	12:15 PM		12:15 PM	\$ 48.00
Belvedere-Tiburon		12:45 PM	12:45 PM		12:45 PM	\$ 48.00
Pickleweed			1:10 PM		1:10 PM	\$ 48.00
Marin Tech Services		1:45 PM	1:45 PM		1:30 PM	\$ 48.00

Exhibit A

NBCLS Mendocino Route

Current Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Ukiah	8:30 AM	8:30 AM	8:30 AM	8:30 AM	8:30 AM	\$ 42.00
Sonoma County	11:15 AM	11:15 AM	11:15 AM	11:15 AM	11:15 AM	\$ 42.00
Santa Rosa JC				12:30 PM		\$ 42.00
Ukiah		9:00 AM	9:00 AM	9:00 AM	9:00 AM	\$ 42.00
Willits		10:00 AM	10:00 AM		10:00 AM	\$ 42.00
Ft. Bragg		11:30 AM	11:30 AM	11:30 AM		\$ 42.00
Pt. Arena				1:00 PM		\$ 42.00
Ukiah		4:00 PM	4:00 PM	4:00 PM	4:00 PM	\$ 42.00

Four Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Ukiah		8:30 AM	8:30 AM	8:30 AM	8:30 AM	\$ 45.00
Sonoma County		11:15 AM	11:15 AM	11:15 AM	11:15 AM	\$ 45.00
Santa Rosa JC				12:30 PM		\$ 45.00
Ukiah			9:00 AM	9:00 AM	9:00 AM	\$ 45.00
Willits			10:00 AM		10:00 AM	\$ 45.00
Ft. Bragg			11:30 AM	11:30 AM		\$ 45.00
Pt. Arena				1:00 PM		\$ 45.00
Ukiah			4:00 PM	4:00 PM	4:00 PM	\$ 45.00

Three Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Ukiah		8:30 AM	8:30 AM		8:30 AM	\$ 48.00
Sonoma County		11:15 AM	11:15 AM		11:15 AM	\$ 48.00
Santa Rosa JC						\$ 48.00
Ukiah			9:00 AM		9:00 AM	\$ 48.00
Willits			10:00 AM		10:00 AM	\$ 48.00
Ft. Bragg			11:30 AM			\$ 48.00
Pt. Arena						\$ 48.00
Ukiah			4:00 PM		4:00 PM	\$ 48.00

Exhibit A

NBCLS Lake Route

Current Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Sonoma County	11:30 AM	11:30 AM	11:30 AM	11:30 AM	11:30 AM	\$ 42.00
Lakeport	1:30 PM	1:30 PM	1:30 PM	1:30 PM	1:30 PM	\$ 42.00
Clearlake	2:30 PM	2:30 PM	2:30 PM	2:30 PM	2:30 PM	\$ 42.00
Upperville		3:45 PM		3:45 PM		\$ 42.00
Middletown			3:00 PM		3:00 PM	\$ 42.00

Four Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Sonoma County		11:30 AM	11:30 AM	11:30 AM	11:30 AM	\$ 45.00
Lakeport		1:30 PM	1:30 PM	1:30 PM	1:30 PM	\$ 45.00
Clearlake		2:30 PM	2:30 PM	2:30 PM	2:30 PM	\$ 45.00
Upperville		3:45 PM		3:45 PM		\$ 45.00
Middletown			3:00 PM		3:00 PM	\$ 45.00

Three Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Sonoma County		11:30 AM	11:30 AM		11:30 AM	\$ 48.00
Lakeport		1:30 PM	1:30 PM		1:30 PM	\$ 48.00
Clearlake		2:30 PM	2:30 PM		2:30 PM	\$ 48.00
Upperville		3:45 PM				\$ 48.00
Middletown			3:00 PM		3:00 PM	\$ 48.00

Exhibit A

MVLS Route

Current Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Roseville Public Library		8:00 AM		8:00 AM		\$ 65.00
Folsom Public Library		8:30 AM	8:00 AM	8:30 AM	8:00 AM	\$ 65.00
CSU Sacramento Library			9:00 AM			\$ 65.00
California State Library		9:20 AM				\$ 65.00
Sacramento Public Library		9:30 AM	9:30 AM	9:30 AM	9:30 AM	\$ 65.00
Dixon Public Library		10:30 AM		10:30 AM		\$ 65.00
UC Davis Library				10:45 AM		\$ 65.00
Woodland Public Library		11:15 AM	11:20 AM	11:15 AM	11:20 AM	\$ 65.00
Yolo County Public Library			11:45 AM		11:45 AM	\$ 65.00
Colusa County Library		1:00 PM		1:00 PM		\$ 65.00
Sutter County Library		2:00 PM	12:45 PM	2:00 PM	12:45 PM	\$ 65.00
Nevada County Library			1:30 PM		1:30 PM	\$ 65.00
Placer County Library			3:15 PM		3:15 PM	\$ 65.00
Yuba County Library		2:30 PM		2:30 PM		\$ 65.00
Lincoln Public Library		3:30 PM		3:30 PM		\$ 65.00

Three Times a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Roseville Public Library		8:00 AM		8:00 AM		\$ 75.00
Folsom Public Library		8:30 AM	8:00 AM	8:30 AM		\$ 75.00
CSU Sacramento Library			9:00 AM			\$ 75.00
California State Library		9:20 AM				\$ 75.00
Sacramento Public Library		9:30 AM	9:30 AM	9:30 AM		\$ 75.00
Dixon Public Library		10:30 AM		10:30 AM		\$ 75.00
UC Davis Library				10:45 AM		\$ 75.00
Woodland Public Library		11:15 AM	11:20 AM	11:15 AM		\$ 75.00
Yolo County Public Library			11:45 AM			\$ 75.00
Colusa County Library		1:00 PM		1:00 PM		\$ 75.00
Sutter County Library		2:00 PM	12:45 PM	2:00 PM		\$ 75.00
Nevada County Library			1:30 PM			\$ 75.00
Placer County Library			3:15 PM			\$ 75.00
Yuba County Library		2:30 PM		2:30 PM		\$ 75.00
Lincoln Public Library		3:30 PM		3:30 PM		\$ 75.00

Continued

Twice a Week Service

	Monday	Tuesday	Wednesday	Thursday	Friday	Cost Per Day
Roseville Public Library		8:00 AM				\$ 80.00
Folsom Public Library		8:30 AM	8:00 AM			\$ 80.00
CSU Sacramento Library			9:00 AM			\$ 80.00
California State Library		9:20 AM				\$ 80.00
Sacramento Public Library		9:30 AM	9:30 AM			\$ 80.00
Dixon Public Library		10:30 AM				\$ 80.00
UC Davis Library						\$ 80.00
Woodland Public Library		11:15 AM	11:20 AM			\$ 80.00
Yolo County Public Library			11:45 AM			\$ 80.00
Colusa County Library		1:00 PM				\$ 80.00
Sutter County Library		2:00 PM	12:45 PM			\$ 80.00
Nevada County Library			1:30 PM			\$ 80.00
Placer County Library			3:15 PM			\$ 80.00
Yuba County Library		2:30 PM				\$ 80.00
Lincoln Public Library		3:30 PM				\$ 80.00

EXHIBIT B

At Least:	But Less Than:	Surcharge:	At Least:	But Less Than:	Surcharge:
\$3.80	\$3.83	-1.50%	\$4.76	\$4.79	5.75%
\$3.83	\$3.87	-1.25%	\$4.79	\$4.82	6.00%
\$3.87	\$3.90	-1.00%	\$4.82	\$4.86	6.25%
\$3.90	\$3.93	-0.75%	\$4.86	\$4.89	6.50%
\$3.93	\$3.97	-0.50%	\$4.89	\$4.92	6.75%
\$3.97	\$4.00	-0.25%	\$4.92	\$4.96	7.00%
\$4.00	\$4.03	0.00%	\$4.96	\$4.99	7.25%
\$4.03	\$4.06	0.25%	\$4.99	\$5.02	7.50%
\$4.06	\$4.10	0.50%	\$5.02	\$5.05	7.75%
\$4.10	\$4.13	0.75%	\$5.05	\$5.09	8.00%
\$4.13	\$4.16	1.00%	\$5.09	\$5.12	8.25%
\$4.16	\$4.20	1.25%	\$5.12	\$5.15	8.50%
\$4.20	\$4.23	1.50%	\$5.15	\$5.19	8.75%
\$4.23	\$4.26	1.75%	\$5.19	\$5.22	9.00%
\$4.26	\$4.30	2.00%	\$5.22	\$5.25	9.25%
\$4.30	\$4.33	2.25%	\$5.25	\$5.29	9.50%
\$4.33	\$4.36	2.50%	\$5.29	\$5.32	9.75%
\$4.36	\$4.39	2.75%	\$5.32	\$5.35	10.00%
\$4.39	\$4.43	3.00%	\$5.35	\$5.38	10.25%
\$4.43	\$4.46	3.25%	\$5.38	\$5.42	10.50%
\$4.46	\$4.49	3.50%	\$5.42	\$5.45	10.75%
\$4.49	\$4.53	3.75%	\$5.45	\$5.48	11.00%
\$4.53	\$4.56	4.00%	\$5.48	\$5.52	11.25%
\$4.56	\$4.59	4.25%	\$5.52	\$5.55	11.50%
\$4.59	\$4.63	4.50%	\$5.55	\$5.58	11.75%
\$4.63	\$4.66	4.75%	\$5.58	\$5.62	12.00%
\$4.66	\$4.69	5.00%	\$5.62	\$5.65	12.25%
\$4.69	\$4.72	5.25%	\$5.65	\$5.68	12.50%
\$4.72	\$4.76	5.50%	\$5.68	\$5.71	12.75%

SUPERSEARCH PROGRAM OPTIONS

LIBRARY	2010/11	2011/12	2011/12
	COST	Staff and Overhead COST	Staff/Overhead/Reserves COST
Bel-Tib	\$2,428	\$1,185	\$1,995
Benicia	\$4,586	\$2,194	\$3,694
Dixon	\$1,119	\$549	\$924
Lake Cty	\$3,333	\$1,492	\$2,512
Larkspur	\$1,385	\$571	\$961
Marin Cty	\$7,665	\$4,213	\$7,093
Mendo Cty	\$3,939	\$0	\$0
Mill Villy	\$2,696	\$1,360	\$2,290
Napa City-Cty	\$7,362	\$3,686	\$6,206
NVC	\$1,415	\$614	\$1,034
St. Helena	\$2,489	\$922	\$1,552
San Anselmo	\$1,476	\$1,141	\$1,921
San Rafael	\$2,388	\$1,580	\$2,660
Sausalito	\$1,821	\$614	\$1,034
Solano Coll	\$1,328	\$636	\$1,071
Solano Cty	\$15,004	\$6,978	\$11,748
Sonoma Cty	\$34,757	\$16,237	\$27,337
TOTAL	\$95,191	\$43,973	\$74,033